

“Jarrett listened to our needs, welcomed us with open arms and created an environment where honest conversation could flourish. No topic was off limits.”

**CHRIS HARRIS**  
PRESIDENT  
HARRIS BATTERY COMPANY, INC.

## HARRIS BATTERY CASE STUDY

# COMPLIANCE REGULATION GUIDANCE LEADS TO OVER \$115K IN COST SAVINGS

### VALUE DELIVERED:

- OVER \$115K IN LTL SAVINGS THROUGH INCREASED INVENTORY VISIBILITY
- REAL-TIME DATA AND OPEN COMMUNICATION ENABLE FLEXIBLE DECISION MAKING

### CUSTOMER

Harris Battery Company, Inc., a trusted leader in innovative battery solutions across the U.S., has been delivering customized strategies for commercial, industrial and renewable energy applications since 1979, handling everything from sourcing to distribution. As they continue to scale, they are focused on gaining a more national presence.

Looking for a reliable partner with shared values, Harris Battery sought expertise to navigate complex compliance requirements while maximizing ROI through effective claims management and LTL cost savings.

Transporting lithium batteries comes with strict regulations and complexities. The company needed guidance to ensure compliance and efficiency.

### THE CHALLENGE

With their growing business, Harris Battery also needed greater visibility and stronger communication from partners to support strategic, data-driven decision-making. To sustain their momentum, they sought a logistics provider capable of scaling alongside their growth.



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### THE SOLUTION

Partnering with Jarrett provided the expertise necessary to resolve issues with stringent compliance regulations, packaging concerns and a lack of inventory oversight. Through increased visibility, communication and real-time data, Harris Battery achieved significant savings.

### THE SOLUTION

#### LTL Savings

Using integrated solutions, Jarrett achieved over \$115K in LTL savings, enabling Harris Battery to redirect its growth initiatives across various areas of the company. “The cost savings identified by Jarrett have allowed us to reinvest in our operations, improve logistics efficiency and enhance our overall LTL strategy. Their insights have been a factor in our continued growth,” said Mike Smith, Operations Manager at Harris Battery.

#### Impactful ROI

Jarrett’s dedicated support helped Harris Battery satisfy their packaging and compliance regulations while decreasing freight claims. Jarrett’s Routing Center provided regular updates so Harris Battery could be flexible in their decision making. The use of real-time data allowed the operations team to quickly adapt to sudden market changes.

#### Packaging Updates

Jarrett has helped Harris Battery by improving their packaging to keep shipments safe. “Jarrett found and fixed packaging problems, which has cut down on freight claims. Their knowledge of good packaging practices has helped us protect our deliveries, making shipping safer and reducing issues,” said Smith.

#### Shared Values

Harris Battery chose Jarrett as a trusted partner to help reach their goals. “What truly stood out during our visit wasn’t just Jarrett’s impressive logistics, warehousing and supply chain solutions—it was how closely their core values align with ours at Harris Battery. Walking through their doors, it was clear Jarrett prioritizes family values, just as we do,” said Chris Harris, President, Harris Battery Company, Inc.